

203-011075-025

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FEDERAL MARITIME  
COMMISSION  
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**CENTRAL AMERICA DISCUSSION AGREEMENT**

**FMC Agreement No. 203-011075-025**

**A Cooperative Working Agreement  
(As Defined in 46 C.F.R. 572.104(H))**

**Date of Last Republication: September 14, 1987**

**Expiration Date: None**



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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

Association Parties

UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION  
6565 Taft Street - Suite 201  
Hollywood, FL 33024

Independent Carrier Parties

NEXOS LINE  
601 N. 13th Street  
Tampa, Florida 33602

NAVIERA CONSOLIDADA, S.A.  
8355 N.W. 53rd Street  
Suites 112 and 114  
Miami, FL 33166

NORDANA LINE, INC.  
Suite 1000  
Houston, Texas 77008

THOMPSON SHIPPING CO., LTD.  
Box 188, Georgetown  
Grand Cayman, B.W.I.

CONCORDE SHIPPING, INC.  
929 Bienville Street  
New Orleans, Louisiana 70112

KING OCEAN CENTRAL AMERICA, S.A.  
7570 N.W. 14th Street  
Miami, FL 33126

TROPICAL SHIPPING AND  
CONSTRUCTION CO. LTD.  
821 Avenue "E"  
Riviera Beach, FL 33404

NETWORK SHIPPING LTD.  
800 Douglas Entrance  
Building B, Suite 140  
Coral Gables, FL 33134

CENTRAL AMERICA  
SHIPPERS, INC.  
6095 N.W. 72nd Avenue  
Miami, FL 33166

SEA-BARGE, INC.  
2075 Tallyrand Avenue  
Jacksonville, FL 32206-3037

GREAT WHITE FLEET, LTD.  
250 East Fifth Street  
Cincinnati, OH 45202

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Independent Carrier Parties

TRANSPORTES NAVIEROS ECUATORIANOS  
Edificio Citibank  
Avenida 9 de Octubre Chile  
Guayaquil, Ecuador

DOLE FRESH FRUIT  
P.O. Box 1689  
Gulfport, Mississippi 39505

MERIDIAN SHIPPING, INC.  
300 Kingmon Street, Suite 210  
Metairie, Louisiana 70006

TURBANA CORPORATION  
550 Biltmore Way  
Suite 730  
Coral Gables, FL 33134

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IN WITNESS WHEREOF, the parties listed below have caused the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: UNITED STATES/CENTRAL AMERICA LINER ASSOCIATION

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: TROPICAL SHIPPING AND CONSTRUCTION CO. LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CENTRAL AMERICA SHIPPERS, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NEXOS LINE

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

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Party: NAVIERA CONSOLIDADA, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: GREAT WHITE FLEET, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: KING OCEAN CENTRAL AMERICA, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NETWORK SHIPPING LTD.

By: Nathan J. Bayer

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Party: DOLE FRESH FRUIT  
By: Nathan J. Bayer  
Name: Nathan J. Bayer Title: Attorney in Fact


Party: TRANSPORTES NAVIEROS ECUATORIANOS  
By: Nathan J. Bayer  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.  
By: Nathan J. Bayer  
Name: Nathan J. Bayer Title: Attorney in Fact

Party: TURBANA CORPORATION  
By: Nathan J. Bayer  
Name: Nathan J. Bayer Title: Attorney in Fact

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PARTY: SEA-BARGE

BY: 

NAME: Luis E. Gomez

TITLE OR AUTHORITY: Director of Pricing

DATE: November 4, 1993